



Mentor-Protégé Partnership



"Providing World Class Solutions To Everyday Problems"

SBA 8(a) certified small disadvantaged, woman-owned Management Company

Two companies committed to excellence in everything we do. Two companies providing one solution to customer needs. Two companies, one phone call. It doesn't get any easier than that.



U.S. Small Business Administration



Your Small Business Resource

The **Small Business Administration's Mentor-Protégé Program** is designed to encourage approved companies to mentor small disadvantaged businesses as protégés. The various forms of assistance include:

- **Technical and/or managerial**
- **Financial**
- **Joint Venture arrangements (small business set asides)**

The purpose of the mentor-protégé relationship is to enhance the capabilities of the protégé to improve its ability to successfully compete for Government contracts. The program provides substantial assistance to a small, disadvantaged business and creates jobs and income in the marketplace.

**Tri-State Motor Transit Co. (TSMT)**

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**JRI, Inc.**

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Founded in 1903, Tri-State Motor Transit Co. has been an approved carrier for the Department of Defense since 1935 and the Department of Energy since 1953. Over the years Tri-State's excellent safety and security record has earned it several Cogswell Awards as well as the respect and admiration of those in the transportation industry.

Tri-State Motor Transit Co. has long been a leader in the transportation industry. The company's strategy is to offer high quality, specialized transportation services to customers in specific market niches. TSMT specializes in transporting cargo that requires careful handling due to its explosive or contaminant nature. Exceptional performance in safety and customer service is required and continues to be a hallmark of the company.



Specializing in Explosive, Radioactive, Hazardous, and Over-Dimensional Cargo since 1931.

## SIGNIFICANT ACCOMPLISHMENTS

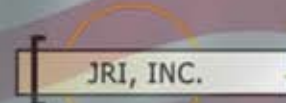
- First truckload carrier to be licensed by the International Atomic Energy Commission (IAEC) in 1953
- Transported over 325,000 nuclear commodity loads over 400,000,000 miles without a single release in the environment
- TSMT safety record is far superior to the national average with less than (1) accident per million miles driven
- Listed as an "Excellent Carrier" within the Motor Carrier Evaluation Program (MCEP), the highest rating given by the Department of Energy
- Holds authorities, certificates, and hazardous waste permits to transport all levels and types of hazardous and special commodities permitted by the Department of Transportation. Permitted for all materials in and through all (48) states and the provinces of Canada

**The TSMT/JRI Mentor-Protégé relationship qualifies both companies to joint venture as a small business for any government procurement, including... 8(a) sole source requirements (13CFR124.520(d)(1))**

Founded in 1997, JRI, Inc. is a privately held, SBA 8(a) certified small disadvantaged, woman-owned business located in North Charleston, SC. As an integrated logistics management company, JRI is focused on providing exceptional service that improves the operational efficiency and effectiveness of government and private sector organizations. JRI, Inc. is committed to these improvements by employing strong, ethical management practices, leading edge technologies, and a highly professional workforce. Our lean organizational structure allows JRI, Inc. to provide a rapid response to any challenging requirements that are presented to our customers. Our past performance indicates that these situations will be handled with the utmost professionalism and will provide value for the customer and their mission.

## CORE COMPETENCIES

- Transportation Management
- Supply Chain & Warehousing Management
- Program Management & Administrative Support



## SIGNIFICANT ACCOMPLISHMENTS

- Utilizing inter-modal transportation assets, moved over 16.8 million pounds of relief supplies to over 47 countries throughout the Defense Transportation System
- Received "Exceptional" ratings on annual evaluations from US Transportation Command at Scott AFB, IL
- Developed a stand-alone database to provide an accurate reporting mechanism and in-transit visibility of Department of Defense cargo. Integrated this database into a web-based software program utilized by US Transportation Command
- Instituted a Quality Assurance program to improve the logistical processes for an inter-modal transportation program reducing transportation time by as much as 80%
- Awarded Small Business 8(a) status in June of 2004 and entered the Mentor-Protégé Program in January of 2008